

## **Novatel Wireless Announces Agreement with Compaq Targeted at Mobile Professionals and Enterprise Customers**

**Novatel Wireless Solution to be featured as part of a new Compaq wireless Internet solution - Compaq iPAQnet™ Mobile Internet on Ricochet® - to be supported on Compaq Armada and Presario Notebooks and iPAQ Pocket PCs**

**SAN DIEGO, CALIFORNIA - April 11, 2001** — Novatel Wireless, Inc. (Nasdaq: [NVTL](#)), a provider of wireless data access solutions, today announced an agreement with Compaq Computer Corporation (NYSE: [CPO](#)) to include the Novatel Merlin™ Wireless PC Card Modem for Ricochet® 128 kbps in Compaq's newest wireless Internet solution - iPAQnet™ Mobile Internet on Ricochet. The option will be available on Armada notebooks, iPAQ Pocket PC and will be bundled with Compaq's new Presario 800 series notebook PC. Later this quarter, iPAQnet Mobile Internet on Ricochet will be available on other Presario notebooks. The Merlin™ Wireless PC Card Modem for Ricochet® 128 kbps enables Compaq notebook and iPAQ Pocket PC users with secure, high-speed wireless access to e-mail, the Internet and corporate data. This innovative wireless solution is only available directly from Compaq at <http://www.compaq.com/buynow>.

"Compaq continues to extend the breadth of choice in wireless access for our consumer and business customers in order to enable the most productivity in the most places," said Ted Clark, Vice President of iPAQ Mobile Solutions, Compaq Computer Corporation. "Our agreement with Novatel Wireless provides Compaq with an award winning addition to our lineup of innovative wireless solutions that will help users gain access to critical information and communication capabilities wherever they are. "

"Compaq's line of notebooks and the iPAQ Pocket PC combined with our Novatel Wireless Merlin™ Ricochet PC Card fully addresses the needs of mobile users providing them with high-speed Internet connection and access to information -- quickly and securely," said John Major, CEO of Novatel Wireless. "This agreement expands our distribution channels and partners us with a technology leader who is focused on a common goal - providing innovative products for the mobile professional in a wireless age."

iPAQnet Mobile Internet on Ricochet includes a Novatel Wireless Merlin Ricochet PC Card and WorldCom's Wireless Internet service powered by Ricochet. The service is available immediately in 12 key U.S. markets including, Atlanta, Baltimore, Dallas, Detroit, Houston, Los Angeles, Minneapolis, New York, Philadelphia, Phoenix, San Diego and San Francisco. All necessary equipment and airtime service are included -- at an additional cost of \$299 plus \$74.95 per month for unlimited airtime.

The Merlin Ricochet connects to the high-speed 128 kbps Ricochet network, which offers wireless access to full Internet browsing, private intranets, local-area networks, email, and other online services. The modem has a robust removable antenna enabling maximum network connectivity with the highest mobile wireless data throughput available. The Merlin Ricochet has a Type II PC Card interface and is compatible with Windows® 98/NT/2000/Pocket PC.

### **ABOUT NOVATEL WIRELESS, INC.**

Novatel Wireless, Inc. is a leading provider of wireless data modems and software for use with handheld computing devices and portable personal computers. The company delivers innovative and comprehensive solutions that enable businesses and consumers to access personal, corporate and public information through email, enterprise networks and the Internet. Novatel Wireless also offers wireless data modems and custom engineering services for hardware integration projects in a wide range of vertical applications. The Novatel Wireless

product portfolio includes the Minstrel® Family of Wireless Handheld Modems, Merlin™ Family of Wireless PC Card Modems, Sage® Wireless Serial Modems, Lancer 3W™ Family of Ruggedized Modems and Expedite™ Family of Wireless Embedded Modules. Headquartered in San Diego, California, Novatel Wireless is listed on the Nasdaq Stock Market (Nasdaq: [NVTL](#)). For more information, please visit the Novatel Wireless web site: [www.novatelwireless.com](http://www.novatelwireless.com) or call 888-888-9231.

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