

Alcatel, Norwood Systems Join Forces

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PARIS -- Alcatel (Paris: CGEP.PA and NYSE: ALA) and Norwood Systems Ltd. today announced that they have signed a global reseller agreement by which Alcatel will be reselling Norwood System's EnterpriseMobility® platform to telecom operators worldwide as part of Alcatel's fixed-mobile convergence solution.

This agreement follows on a successful cooperation between Alcatel and Norwood Systems for BT's Project Bluephone, announced in the press on May 19th. Norwood Systems' EnterpriseMobility platform, which Alcatel will be reselling, enables a mobile phone to act as both a mobile and wireless office extension, switching between networks automatically depending on the location of the user. When end users are out of the office, their phone uses the GSM network and when they return, the handset becomes a seamless, wireless extension of the office phone network (PBX). This cooperation between Alcatel and Norwood Systems offers operators a key value added solution for enterprises, which will bring more convenience, a better service with more coverage and lower overall costs.

"Vast amounts are spent each year by enterprises on calls to mobiles, even when the callers are in the same office," commented John Parselle, Norwood Systems' Managing Director. "With our EnterpriseMobility Server, enterprises can offer their employees full mobility at the least per call cost. Our cooperation with Alcatel enables us to address telecom operators' needs worldwide for fixedmobile convergence in the enterprise domain."