



# ***Press Release***

**FOR IMMEDIATE RELEASE**

## **Sylantro Announces First European Deployment of VoIP Platform Supporting Both Residential and Business Service Offerings**

*Italian CLEC Elitel Launches New Consumer Offering Based on Sylantro Platform; Complements and Co-Exists with Business-Oriented Offering*

**VON Europe, LONDON, June 8, 2004** – Sylantro Systems Corporation today announced that Elitel, one of Italy's largest CLECs, will deploy Europe's first hosted communications offering that addresses both residential and business markets with advanced VoIP (Voice over IP) services via a single proven, telco-grade platform. Sylantro recently announced a new consumer broadband voice solution that allows service providers like Elitel to quickly enter the skyrocketing consumer market for VoIP services while simultaneously serving the business IP Centrex market. Through the new consumer solution, any Sylantro feature server can immediately deploy consumer offerings as a stand-alone service or in conjunction with business-class IP Centrex services.

Elitel successfully deployed its Futura broadband telephony product earlier this year. Based upon business users' enthusiastic response to the advanced Sylantro-based IP Centrex services, the company plans to deploy a consumer-oriented service offering in mid-June. Elitel serves more than 100,000 business and residential customers throughout Italy.

"Our deployment of broadband telephony services to our business customers is now well under way, and our residential customers have also shown great interest in VoIP offerings," said Gianluca Ranzani, Elitel's marketing director. "The Sylantro feature server allows us to serve both markets with a carrier-grade, scalable platform, and requires only minimal changes to our provisioning, billing and other back-office functions. Through Sylantro, we can provide our residential customers with telco-grade voice quality and service at a very competitive price."

Sylantro's consumer solution set provides a wide range of customizable, brandable options that allow service providers to quickly and easily roll out differentiated Voice over IP offerings for their residential and SOHO (Small Office, Home Office) customers. In addition to primary line services, the consumer broadband voice offering can support enhanced primary lines, 'teen lines,' second lines and/or SOHO services.

"The consumer broadband voice solution gives service providers like Elitel a competitive edge in the marketplace," said David Illing, senior vice president, Sylantro Systems. "Because Sylantro's consumer solution set resides in the service provider's network, consumers can count on telco-grade voice quality and reliability, with a range of features unavailable in competing products. And the platform's ability to support both consumer and business offerings gives service providers advantages in cap-ex and op-ex, as well."

The consumer broadband voice product is based on Sylantro's telco-grade feature server platform, which has been chosen by ILECs, PTTs, CLECs and other service providers for its scalability, reliability, deployability and regulatory compliance. Sylantro offers the only platform in its class that uses standards-based protocols to allow integration with existing analog phones, soft phones or IP phones, and provide easy integration with OSS and existing enhanced service platforms.

Sylantro Systems is exhibiting in booth 31 at the VON Europe 2004 conference and expo June 7 through 10 at the Olympia Conference Centre, London.

***About Sylantro Systems Corp.***

Sylantro Systems provides the premier software platform for advanced IP Centrex and hosted communications services for business, residential, wireless and other applications. The company leads the market in deployments, with carriers such as SBC and Verizon, PTTs such as TeliaSonera, and next-generation service providers such as Level 3 and GoBeam using the Sylantro platform. With a unique combination of advanced applications, a carrier-class platform, and proven go-to-market services, Sylantro allows service providers to rapidly deliver high-value, high-margin managed telephony services. These award-winning solutions offer business users sophisticated communications services without the cost and complexity of today's in-house PBX and key systems, and give consumers new flexibility in their communications services. Sylantro is a privately held company backed by premier investors. On the Web: [www.sylantro.com](http://www.sylantro.com)

For additional press information contact:

Evelyn Miller  
Sylantro Systems Corp  
(408) 626-3035  
[evelyn.miller@sylantro.com](mailto:evelyn.miller@sylantro.com)