



## **Imtech Telecom and World Wide Packets Build On Successful Partnership**

*Strategic Relationship Yields Tremendous Growth in European Broadband Market*

SPOKANE VALLEY, Wash.--(BUSINESS WIRE)--Feb. 1, 2005--World Wide Packets, the leading provider of Ethernet Access networking solutions, has partnered with Imtech Telecom as part of its European expansion. Working with Imtech Telecom, World Wide Packets has already achieved remarkable results with leading service providers throughout Europe. Most notably, the partnership with Imtech Telecom has led recent deployment of World Wide Packets' Ethernet access gear at Telewest Business, a leading supplier of broadband communications to the public and private sector markets in the UK.

"Our relationship with Imtech Telecom is an integral part of our remarkable growth in the European broadband market," said Dave Curry, president and CEO of World Wide Packets.

"Combining Imtech Telecom's technical expertise with our world-class products creates a compelling broadband access solution for Europe's largest telecommunications operators. As we expand our presence abroad, we depend on Imtech Telecom to deliver market-leading technical services to help drive that growth."

Imtech Telecom offers a full range of network infrastructure services, including consultancy, design, construction, installation, operations and maintenance of mobile and fixed network infrastructures throughout Europe. Imtech Telecom was responsible for supply and installation of World Wide Packets' LightningEdge(R) suite of Ethernet access products which deliver broadband services platforms to Telewest Business. Imtech Telecom will provide ongoing support and maintenance of all World Wide Packets' equipment involved in Telewest Business' impressive rollout of National Ethernet services.

"To complete our ambitious project to deliver Ethernet services to business customers throughout the UK, we required a solution provider that can easily scale to meet our needs," said Alison Adams, Senior Product Manager, Telewest Business. "As the number of networks grows, we look forward to working with Imtech Telecom and World Wide Packets to deliver the best service possible to our subscribers."

"We are happy to work with World Wide Packets to provide broadband access solutions to Telewest Business that deliver voice, video and data services with a level of QoS, resiliency and scalability that meet the most rigorous demands of enterprise customers," said James Morgan, managing director of Imtech Telecom. "Imtech Telecom provides best-of-breed solutions based on a foundation of technical excellence. Our ability to provide expert support and operational services is complemented by products from companies like World Wide Packets."

### **About World Wide Packets**

World Wide Packets LightningEdge™ Ethernet service delivery access network solution, enables delivery of simultaneous telephony, business and entertainment video, broadband data, and Internet access services, to any combination of business and residential subscribers, using Ethernet over fiber and copper medium. By bringing together the limitless bandwidth capabilities of a fiber infrastructure with the affordability and proven performance of Ethernet, these networks eliminate the constant bandwidth challenges now facing network operators. World Wide Packets is a privately held corporation, and a recognized pioneer of Ethernet geographic network solutions. For more information on World Wide Packets, please visit [www.worldwidepackets.com](http://www.worldwidepackets.com).

Access Brilliance, Ethernet to the Subscriber, ETTS, Fiber to the Subscriber, FTTS, LightningEdge, World Wide Packets and the World Wide Packets logo are trademarks of World Wide Packets Incorporated. All other trademarks are the property of their respective owners.

## **About Imtech Telecom**

Imtech N.V. is a European technical service provider in the fields of information & communication technology, electrical engineering and mechanical engineering. With around 14,000 employees, Imtech achieves an annual turnover of around 2,0 billion euro. Imtech holds strong positions in the buildings, industry, marine, infrastructure and telecoms markets in Belgium, Germany, Luxembourg and The Netherlands and is also active in UK and Spain. Imtech shares are listed on the Euronext Stock Exchange (Amsterdam), where Imtech is included in the Midkap index (AMX) and the Next 150 index. For more information on Imtech Telecom, visit its Web site at <http://www.imtechtelecom.co.uk>.

## **About Telewest Broadband**

Telewest Broadband, the broadband communications and media group, currently passes 4.9 million homes and provides multi-channel television, telephone and internet services to 1.74 million UK households, and voice and data telecommunications services to around 67, 000 business customers. Its content division, Flextech, is the BBC's partner in UKTV. Together they are the largest supplier of basic channels to the UK pay-TV market with a portfolio that combines wholly owned and managed channels, including the fourteen joint venture channels with the BBC. For further information go to [www.telewest.co.uk/media](http://www.telewest.co.uk/media)

In May 2004, Telewest Business was awarded the Communications Management Association (CMA) Chairman's Award for exceptional Customer Satisfaction ratings in the Wireline Services and Internet/Online Services sections of the CMA's "Communications Market UK 2003" report. More information can be found at [www.telewest.co.uk/business](http://www.telewest.co.uk/business).

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